

ORDERS^{Plus}

ADVANCED BUSINESS SOFTWARE

INVENTORY CONTROL • ORDER ENTRY • ESTIMATING • CRM • eCOMMERCE • ACCOUNTING

ORDERS Plus 2KXP - BikeWorks, Inc.

Navigator Explore Reporting Suite Tools Options Help

BikeWorks, Inc

Item# **BACK ROAD 100** Item#

Description Stock Item? Taxable? Use
Comfort and performance are not mutually exclusive. Witness the
with incredibly comfortable frames. They are designed for the avid
pavement. These competition level hard tails are, bar none, the
Automatic Pricing).

Primary Vendor ID	Vendor Name	Vendor
BIKES	Bikes America	RO

UOM	EACH	On Hand	+4
Weight	25	Committed	+0
Type Item	PART	Available	+4
Bin	A1	On Order	+0

Pricing Method Manual Automatic Manual

Price Type	List Price	A	B
MARKUP	\$950.000	\$700.000	\$680.000

Perfect For Growing...

Distribution, Manufacturing & Service Companies

WE'LL TAKE CARE OF BUSINESS... WHILE YOU TAKE CARE OF YOUR CUSTOMERS

21ST CENTURY BUSINESS SOFTWARE

In today's fast paced world, its tougher than ever to manage a successful business. Overlooking the smallest detail can have long term consequences. In the face of growing competition and a more demanding consumer, you must be able to deliver the products and services your customers want, when they want them. To accomplish this, daily tasks must be simplified and detailed information quickly available. ORDERS Plus will streamline your business using a powerful set of office automation tools that are designed to deliver outstanding benefits to your internal operations and at the same time manage critical Customer, Prospect and Vendor relationships necessary for success in today's economy. ORDERS Plus will give your company a competitive edge today, tomorrow and beyond.

SOLUTIONS YOU CAN THRIVE ON

ORDERS Plus includes a wealth of time saving benefits and provides powerful features unmatched by our competitors. It's no wonder ORDERS Plus is the choice of growing distribution, manufacturing and service organizations worldwide. Already, thousands of companies just like yours benefit from the use of ORDERS Plus. They've experienced the same frustrations and solved the same problems you're facing right now. ORDERS Plus has made a difference for them; ORDERS Plus can make a difference for you.

SALES MANAGEMENT TOOLS

- Integrated Contact Management
- Demographic & Campaign Tracking
- Built-in Document Management
- Quote, Order Entry & Invoicing Systems
- Service Call Management
- Credit Card Processing
- Equipment Tracking
- Counter Sales & Rentals
- eCommerce Interface Toolkit

INVENTORY CONTROL TOOLS

- Bill of Materials & Work Order Processing
- Serial Number Tracking
- Barcode Labeling & Printing
- Purchase Order & Receiving Systems
- Lot Number Tracking
- Special Contract Pricing
- Built-in Document Management
- Job Costing

ACCOUNTING TOOLS

- General Ledger
- Accounts Payable
- Accounts Receivable
- Payroll/HR Management

SYSTEM REQUIREMENTS

System Suggestions, Hardware Requirements and Network Recommendations are available at www.ordersplus.com



Made in the U.S.A.

800-764-4272
www.ordersplus.com

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INVENTORY MANAGEMENT FEATURES	
• 20 Character Item Number	• Searchable 3 Level User Defined Product Categories
• 400 Character Item Descriptions	• Markdown From List or Markup From Cost
• 2-5 Decimals for Cost and Selling Price	• Unlimited Secondary Vendors w/Part#'s and Cost
• 6 Automatic or Manual Selling Prices	• Include Additional Costs when Receiving Item
• Barcode Label Printing w/Custom Design Features	• Part, Labor, Raw, Finished Good and Rental Items
• 6 Level Quantity Pricing	• Attach Photographs or PDF Documents to Items
• Custom Bill of Materials and Work Order Processing	• Ability to Define Item Specifically for a Job
• On-Screen Sales, Purchasing & Receiving History	• Last, Weighted Average or Exact Costing Methods
• Define up to 3 Commissions per Item or Group of Items	• Automatic Freight Calculations based upon weight
• 4 User Definable Fields and 1 User Definable Table	• Automatic Recalc of Selling Prices when Cost Changes
• Part Duplication and Transfer Features	• Serialized Based Costing
QUOTE, SALES ORDER, INVOICE AND PURCHASING MANAGEMENT	
• Large Assortment of Laser Quality Forms	• Automatic Purchase Orders for Stock Buildup
• Create Multiple Purchase Orders from Sales Order	• Automatic Support for Drop Ship Purchase Orders
• Price Change by Margin or 6 Established Prices	• Print Profit and Loss Statement Per Order/Invoice
• Edit or Split Commissions on the Fly	• P&L Quotation Worksheet w/Commissions
• Global Price Change using 6 Pre-Defined Levels	• Service and Work Order Features
• Unlimited Line Items w/No Print Feature	• Rental Features during Invoicing
• Automatic Freight and Total Weight Calculations	• Quote, Order and PO Duplication Features
• Edit General and Detailed Descriptions on the Fly	• On-Screen Quote, Order & Invoice History
• Ability to Accept, Store and Verify Credit Cards	• 3 Level Category Drill Down during Line Item Entry
• Control the Printed Sort Order of Line Items	• On-Screen Purchase History w/Drill Down
• 6 Selectable Layouts for Quote, Order & Invoice Forms	• Print Service Tickets, Delivery Tickets or Pick Tickets
• Batch Print Pick Tickets and Invoices	• UPS Worldship Interface
• Blanket Vendor Purchase Order Features	• Blanket Customer Purchase Order Features
CUSTOMER, PROSPECT AND VENDOR MANAGEMENT	
• Unlimited Contact Names and Phone Numbers	• Dynamic Call Tracking and Activity Management
• Unlimited Secondary Ship To Addresses	• Special Customer Pricing Features
• Integrated MAPI Email Features	• Mail Merge Features
• Attach Documents to a Customer, Prospect or Vendor	• Category Management for Tracking Groups
• Customer Equipment Tracking w/Service History	• Custom Labeling w/POSTNet Barcodes
• On-Screen Customer Sales History	• On-Screen Dynamic Vendor Purchase History
SYSTEM WIDE FEATURES	
• Custom Form and Report Designer	• Windows 98/NT/2000/XP Compatible
• User Definable or Automatic Transaction Numbers	• Fax Laser Quality Forms Directly from your Desktop
• Automatic Daily Printing of Management Reports	• Add Custom Reports Directly to Menus
• Print Laser Quality Forms and Reports to Plain Paper	• Over 150 Forms and Reports
• Simultaneous Multi-Company Access	• Supports up to 100 Users

Don't Take Our Word For It!

"We have realized benefits in many, many ways. When a customer calls us wanting a price, the ease of viewing product information is fantastic. We can find out how much we quoted them last, what our current cost is and just about anything else that we need to know with a couple clicks of the mouse. When a customer calls up and wants to know about a part that was shipped three months ago, we can access that information instantly. It's just wonderful." **Larry Bogatz, Sales Mgr. - B & B Hardware Inc. - Maumelle, Arkansas**

"We've seen our production department become much more efficient and manageable since implementing ORDERS Plus, especially with the Bill of Materials module. We also do private labeling with bar codes on both off-the-shelf and made to order products for some of our customers. We custom design a label that includes their logo and Part Number. When they receive products from us, the stock is checked in and put right on their shelf without having to re-tag it. Our customers love this service. Since we started using ORDERS Plus, we've also added several new product lines. As we expected, ORDERS Plus fit right into the scenario by managing those product lines the way we wanted to." - **Tuck Markum, President - OEM International Inc. West Berlin, New Jersey**

"I can tell you for a fact that we are able to do more work with fewer employees. We are able to instantly access information about any item in inventory. We know where everything is and more importantly, where the dollars are being spent." - **Charles A. Marsh, Parts Manager - Peter A. Drobach Co. - Union, NJ**

"Well for one, we have an Inventory that we can trust now. We're able to cross-reference our items and implement several other special Inventory needs because of ORDERS Plus. We've used the user-definable fields and the multiple pricing you provide in Inventory extensively. The efficiency within our Sales Staff has increased 2 fold since using ORDERS Plus. They can process their own orders and get detailed historical information instead of going to our accounting department, which was required before. ORDERS Plus has also been fantastic when it comes to tracking a shipment for a customer. We've been able to use some of the other fields to indicate the UPS or Federal Express Tracking number of the shipment. Now when a customer calls up to expedite, we can quickly give them detailed information pertaining to what was shipped and the tracking number. Our customers really like that." **Michael Davis, Senior Account Rep - Frontier Pacific, Inc. - Abilene, Texas**

"ORDERS Plus has kept me from having to hire extra help. ORDERS Plus performs the job of what three people did in my last company and more efficiently! This system has completely streamlined my business. That has been the biggest benefit for me, especially when trying to control my overhead." **Tracy Trotter, President - Calico Coatings Inc. - Denver, North Carolina**

"We no longer have to chase paper around the office. All the information we need is stored in ORDERS Plus and we know exactly where it is. Are we satisfied? Definitely! There is nothing better out there, period." - **Eric Von Fange, President - The Light Source, Inc. - Ft. Mill, South Carolina**

"One plus we didn't anticipate; we no longer have to purchase pre-printed forms. This program is very well integrated. It is easy to use. Tracking information is a snap. We particularly like the reports we are able to generate with ORDERS Plus." - **Dennis Knaub, C.E.O. - Industrial Services, Inc. - Lincoln, Nebraska**

"ORDERS Plus has streamlined our entire operation, particularly invoicing and inventory control. We have found ORDERS Plus easy to use and are thrilled with the speed at which we can access information when we need it. We are all much more efficient because of ORDERS Plus." - **Martin DeHaan, Production Supervisor - C.P.W. Valve & Instrument Co., Ltd. - Edmonton, Alberta CANADA**

"Multiple entries were driving us crazy. Now we are able to enter data once and ORDERS Plus does the rest. Yes, we are very happy." - **Jack Fry, President - Fry & Associates, Inc. - Kansas City, Missouri**

RETAIL PRICE LIST			
ORDERS Plus[®] for Windows - Includes single user version of Inventory Control, Quotations, Order Entry, Purchasing, Invoicing, Customer/Prospect & Vendor Management, Contact & Document Management, CRM, Counter Sales, Rentals and Operations Guide.			\$1995.00
BusinessWorks[®] Gold Accounting for Windows - Includes single user General Ledger, Accounts Payable, Accounts Receivable & System Manager. Also includes ClientCare Support w/free upgrades, updates and access to the BusinessWorks ClientCare Support Website.			\$995.00
ADD-ON MODULES	PRICE		PRICE
BusinessWorks Accounting Interface	\$395.00	Custom Label and Bar Code Printing	\$495.00
Bill of Materials & Work Order Processing	\$495.00	Credit Card Processing	\$595.00
Serial Number Tracking	\$495.00	Payroll & HR Management	\$595.00
Lot Number Tracking	\$495.00	Custom Form & Report Designer	\$795.00
Service & Equipment Tracking	\$495.00	eCommerce Import Interface	\$995.00
Customer Contract/Special Pricing	\$495.00	Custom Developers Kit	\$995.00
MULTI-USER NETWORK LICENSES	PRICE		PRICE
3-User ORDERS Plus License	\$595.00	20-User ORDERS Plus License	\$1995.00
5-User ORDERS Plus License	\$995.00	100-User ORDERS Plus License	\$3995.00
10-User ORDERS Plus License	\$1495.00	4-User BusinessWorks License	\$1895.00
IMPLEMENTATION & SUPPORT OPTIONS	PRICE		PRICE
Premium CustomerCare Support w/Training	\$1495.00	ORDERS Plus Annual Support Renewal	\$495.00
90-Day CustomerCare Support w/Training	\$795.00	BusinessWorks Gold Support Upgrade*	\$500.00
60-Day CustomerCare Support	\$295.00	Site Analysis & Consulting Service	\$295.00
10-Hours Training	\$750.00	Custom Report Design	\$CALL
5 Hours Training	\$495.00	Custom Programming Services	\$CALL
Data Conversion Service	\$850.00	On-Site Training	\$CALL

Pricing Effective June 1, 2003. Prices Subject to Change Without Notice.



Ask About Our 0% Financing Option From American Express

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