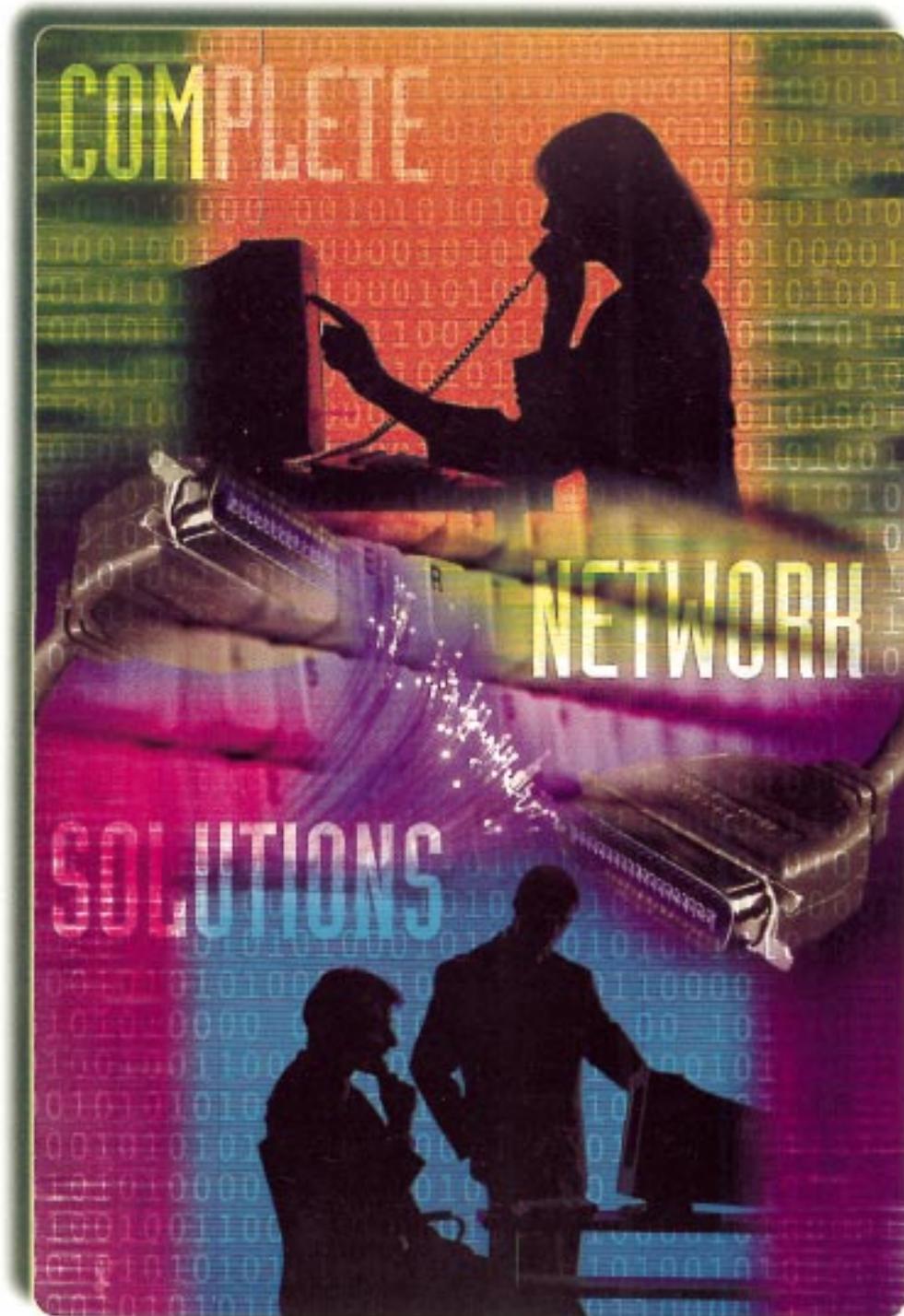


WNS

WOODLANDS NETWORK SOLUTIONS, INC.
VOICE • DATA • FIBER



“Tomorrow's Solutions Today”



WOODLANDS NETWORK SOLUTIONS, INC.

A subsidiary of Tricomp Industries

Looking for Network Solutions?

Woodlands Network Solutions, Inc. (WNS) is a highly **Experienced Network Cable Design and Installation Company**. We provide a full range of **Professional Communication Services** including consulting, project management, field support, and complete documentation. We specialize in Standards Based, **Structured Cabling Systems** under a wide range of environments - from residential, small to large corporations, industrial, educational facilities, and State and Federal Governments. From the design and installation of cable plants to maintaining and installing quality cabling moves, adds, or changes for your entire network, **WNS** customers expect the best and receive it. With the knowledge, experience, training, and qualifications, your **Satisfaction is Guaranteed** to exceed expectations.

Experienced Network Cable Design & Installation Company "Tomorrow's Solutions Today"

As an Experienced Network Cable Design & Installation Company with extensive Local Area Network (LAN) and Wide Area Network (WAN) experience, **WNS** has successfully completed nationwide technology rollouts and presently supports over 500 locations across the United States, including Alaska and Hawaii. Our management team has 50 years' combined experience in voice and data communications. We understand cabling is a long term investment and therefore the need for reliable, cabling infrastructure. From start to finish, we specialize in the **complete** design, installation, and maintenance of voice and data networking infrastructures that are capable of fulfilling virtually any criteria specified by our clients. Our goal is to provide unequalled, quality data and telecommunications connectivity services that meet the demands of fast paced, constant changing environments, while maintaining a fair pricing structure.

Because we are committed to total quality management within the communications industry, **WNS** joins **Building Industry Consulting Services International (BICSI)** as a **Corporate Member**. With three **Registered Communications Distribution Designers (RCDDs)**, a **LAN Specialist**, and **BICSI Certified technicians** on staff, we're firmly positioned to accommodate your communication requirements with the industry standards and certified solutions. The RCDD designation ensures that our customers will receive the highest level of excellence in the field of telecommunications and distribution design. This enables us to provide superior expertise in new infrastructure design work as well as retrofits of existing structures with "state of the art" communications technologies.



Woodlands Network Solutions, Inc. corporate offices are located in Houston. **WNS** also has branch offices in Dallas and Austin.

Professional Communication Services Consulting & Project Management

To ensure optimum, reliable performance, **WNS** offers a variety of project-based studies and design options that assist in designing new or evaluating existing networks and cable plants. Our staff of highly qualified technicians is available to perform on-site surveys and cable plant audits to gather first hand information of the technical design, or topologies, of your environment. These surveys enable us to gain a better understanding of how you envision your network to work for you, now and in the future. Additionally, **WNS** can help you identify intermittent connectivity issues, recognize potential shifts in network requirements, and recommend cabling systems that would enhance stability, improve performance, and anticipate future expansions. Coupled with experience and resources, our consultants provide objective, innovative solutions and understand the challenges of network connectivity and the critical need for reliability.

For any major cable infrastructure installation or renovation, Project Management is essential for maintaining installation schedules and budget projections. As a complement to your staff, **WNS** can provide professional, experienced project managers to ensure that your networks are properly installed, tested, and documented. With respect to outsourcing of staff needs, **WNS** is an excellent choice to provide the management of a specific project or rollout.

Professional Communication Services Field Support

We pride ourselves in our commitment to provide courteous professional, trained technicians who possess the skills and resources required for today's communication needs. **WNS** technicians are dedicated to providing quality workmanship to every customer. Whether your needs include assembly and installation of LAN or WAN cable plants, Category 6 or Fiber Optic cable drops, HUB and Router configurations or installations, PC upgrades and desktop support, testing and verifying of pre-installed circuits, or trouble-shooting—we can deliver.

We realize that our customers expect a quick response. Emergency situations always have our highest priority. Depending on the location of your business, **WNS** will respond to an emergency/disaster **within 2 hours**—sooner, if possible. Regular service calls involving adds, moves, or changes are accomplished within 2 days. However, if there is an immediate need, we will work with the customer to respond the next day, or same day, if necessary. Ask this of your cabling company. **WNS CUSTOMERS EXPECT IT AND RECEIVE IT.** Our field personnel can be available locally or nationwide, on a part or full-time basis, and for short or long-term assignments. For those critical and after-hour situations, “on-call” managers and technicians are prepared to handle your questions, problems, or emergencies around the clock, 24 hours a day.

Professional Communication Services Documentation

To ensure that your system is free of defects, meets project specifications and is performing in accordance with the highest industry standards, all projects endure multiple phases of testing at each point of termination during installations. Our technicians will detail all cable equip-

ment locations on your “as-built” blueprints, where available. Alternatively, in a comprehensive report, all cable segments can be identified and labeled, certified, and then recorded using database software and/or CAD drawings. With custom-tailored, solid documentation, project implementation and administration of your cabling system will run more smoothly and more efficiently.

Structured Cabling Systems

From the latest, most advanced network components to some of the now, older technologies of Structured Cabling Systems, **WNS**' expertise moves beyond basic cable installations.

- 10 Base T / 100 Base T
- Fast and Gigabit Ethernet
- Premise Distribution Systems
- FDDI
- Voice Data Riser Cable
- ArcNet & ArcNet Plus
- Fiber Optic 10 Base FL, 100 Base FL, & 1000 Base FL
- RS232 Cables
- ATM
- Fibre Channel
- Shielded Twisted Pair (STP) Type I & II
- Category 5, 5E, and 6 Compliant
- Multi-floor environments
- TIA/EIA 568A Standards
- Outside Plant
- Token Ring 4/16 IEEE 802.5
- Coaxial Cable
- Telephone Systems

Category 5, 5E, & 6 Installations

Our technicians are certified in the most “state of the art” cabling standards. We understand the difference that a well designed and installed cable plant makes. We also know that even the best network equipment cannot compensate for a poorly designed cable plant. For these reasons, all of our installations are Certified using the latest test equipment such as the Micro Test OMNI II cable scanner and other industry accepted test equipment.

Fiber Optic Cable

Fiber Optic cable increases your network flexibility dramatically and is the best choice for environments where distance and RFI & EMI inductance is a concern. With the training, knowledge, and experience in design and installation of many fiber backbones technologies, our design team provides the high quality results that are needed for today's electronic networking standards. WNS uses state of the art equipment by Tektronix, Siacor, Lucent, AMP, Nordx, and Micro Test.

Coax Cable

Coax cable does still exist, and we have the experience to install and service many RG58, RG59, RG 6 and RG8 networks. These include Thinnet, ArcNet, TwinAx Thicknet and Video, just to name a few. If you have a need for adds, moves, changes, or troubleshooting on an existing coax connection or network, we can help!

Strategic Business Partner

In our ongoing efforts to provide complete, reliable solutions from beginning to end, **WNS** has partners such as **Analytical Computer Services (ACS)**. **ACS** specializes in **Educational, State and Federal Government projects**. **ACS** also specializes in **Project-Based Networking Professional Services** and is positioned as a single source by providing continuous consulting, support services, and products that our network environment may require. **ACS** specializes in the major network operating systems such as Banyan VINES, Windows NT, Windows 95/98, Windows 2000, Novell, and UNIX. **ACS** is a Compaq Dealer and Authorized repair center, and also sells and installs other products such as Hewlett Packard, Cisco, Nortel Bay Networks, 3Com, and many other network specific products.

Strategic Manufacturer/Vendor Partners

Maintaining relationships with strategic manufacturers and vendor partners is an essential part of any Network Cable & Design Installation Company and allows **WNS** to become a single source for multi-design, multi-topology environments.

WNS' extensive knowledge and experience enables us to provide solid technical advice to determine the appropriate infrastructure for your network needs.

- AMP, Inc.
- Leviton
- Belden (Certified Installer)
- Nordx (Certified Installer)
- Panduit (Certified Installer)
- Siemons (Certified Installer)
- Comm/Scope
- Siacor
- Krone (Certified Installer)
- American Power Conversion
- Chatsworth
- Liebert Corp.
- Bud Industries
- Cisco
- Harris
- Bay Networks
- Homaco
- 3 Com
- AVAYA (formerly Lucent Technologies)
- Mono Systems Cable Tray
- Siemens HICOM 150 Telephone Systems
- Bee Line

Satisfaction Guaranteed

WNS' dedication to customer service is one of the many reasons why our growth is phenomenal. We maintain the highest level of quality assurance through documentation and workmanship beyond warranties offered by the manufacturers. We guarantee the quality of our work as well as the professionalism our customers have come to expect. We provide up to a 25-year warranty on cable plants that we design or approve of the customer's design for both performance and workmanship. If the cable plant fails to perform as specified in our proposal, **WNS** will work with the appropriate manufacturer to either repair or replace the parts in question. Around town or around the world, **Woodlands Network Solutions** guarantees to exceed your expectations!



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