Why Finzer?

- Parent company established in 1915.
- Colorado based and operated since 1982
- Customer satisfaction is our most important product.
- We rank as one of Ricoh's top dealers in a nationwide network of over 450 dealers.
- Specializing in printers, copiers, scanners, facsimiles, engineering systems, and digital multifunctionals.
- Lifetime Total Satisfaction Guarantee
- Low Machine-to-Technician Ratio to ensure maximum Uptime.
- Finzer Leasing—Our own internal leasing company.
- Professional Sales Force—trained to thoroughly analyze your needs
- Numerous acquisition schedules: GSA, FedSource, NCPG, US Communities, WSCA, and AEPA.
- SBA certified HUBZone small business concern.





Tomorrow's Solutions for Today's Office



Kyocera KM-6030



RICOH

Place Stamp Here Hello.

I am Chris Walshe Account Manager for Finzer Imaging Systems.

As with everything electronic these days, office equipment is advancing at a dramatic pace. I would love to visit with you and discuss how today's office technology can provide new levels of productivity in your workplace.

Our success rate with lowering operating costs for our customers is incredibly high. Let me show you how.

I will follow-up with you soon.

Chris Walshe Account Manager cwalshe@finzer.com Direct: 303.418.2623 Main: 303.373.4711

Fax: 303.418.2690

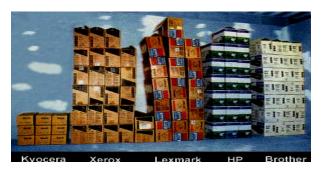


Laser Printers

Kyocera manufactures laser printer with the TCO philosophy in mind. They have won numerous awards for reliability and they boast a dramatically lower Total-Cost-of Ownership than competing products.

Laser printers are regarded as the last, great unaudited expense in Corporate America.

This photo shows consumable supplies used during a PC Magazine print test.



When you're smiling...the whole world smiles with you.

People Friendly.

Kyocera's global leadership in printer technology was combined with Mita's strength in copiers and multi-functional products when the two companies merged in 2000. Kyocera has leveraged this combined strength to manufacture a complete line of award-winning digital imaging products and their advanced ceramic components, including a long-life drum unit and engine that are common on all Kyocera-manufactured products. Kyocera introduced the world's first single-layer photoelectrostatic OPC drum in 1998, and continues to excel in the development and manufacture of long-life drums, a component it supplies to many printer and copier manufacturers around the world.



Ricoh Corporation, a 41 year-old U.S. company with headquarters in West Caldwell, New Jersey, is a diversified office automation equipment and electronics provider with sales in excess of \$2.8 billion annually.

Ricoh is a leading provider of digital office equipment, including color and black & white multifunctional products consisting of copiers, printers, facsimile systems, scanners, digital duplicators, wide format copiers, and digital cameras.

<u>**B 2 C**</u>

Color is part of life and business! However, the investment in a dedicated color system may be unwarranted.

B2C products provide you with the productivity and affordability of a B/W system with the advantage of business-color capability.

When there's a need to recreate or reproduce color, multifunction color copier systems will meet your requirements and deliver dependable output for any general office, or professional environment.



Ricoh Aficio 3245C