

TFS Total Facility Services

VARSITY CONTRACTORS, INC. AND TOTAL FACILITIES SERVICES

All facilities require a predictive amount of services each year. These services can range from the basics such as janitorial to more technical crafts such as HVAC, plumbing and electrical. The facility manager (or the designated person in a particular location) will need to purchase these services. The search for a service provider is often conducted during an emergency. With Varsity Contractors, Inc., as your TFS partner, you'll never panic again. We can handle any emergency. We also have a qualified network of partners ready to help.

CONCEPT: Varsity Contractors, Inc., has designed a Total Facilities Services Program that enables you to consolidate all facilities services with one company making the adage, "One call does it all!" a reality. You greatly increase your flexibility while reducing time spent finding and administering multiple contractors. Our professional project managers will take direct responsibility for these services.

STRATEGY: For our smaller customers, TFS service can be delivered by a Varsity professional or, for highly technical service, by a partner from Varsity's network of service professionals. Using the concept of strategic alliances, you benefit from the cost effective service of proven, qualified professionals under Varsity's direction. For larger customers, Varsity will assign a full time technical staff to your facility.

TACTICS: Your Varsity manager will meet with you to discuss your TFS needs. He will design a flexible program that will afford multiple options. The program can vary from routinely scheduled service to service on demand with per occurrence or hourly rates. The intensity of service will be outlined in our detailed proposal so you'll know exactly what to expect in service, cost and quality.

SYSTEM: The process can be anchored by janitorial service to provide the day to day interaction with your facility. Other TFS functions are scheduled on a proposed frequency monitored by Varsity management. All work is monitored and tracked through our MIS program so quality and performance can be evaluated. Our central dispatch desk will receive requests and route them to the appropriate manager guaranteeing completion. Quality control audits will be conducted and the results will be shared with the customer. You'll have a turnkey TFS operation.

GEOGRAPHIC COVERAGE: Varsity specializes in multi-location services to branch routes or multi-city/state operations requiring service across the region or nation.

TFS SERVICES:

JANITORIAL SERVICE * LANDSCAPING * HVAC * PLUMBING * ELECTRICAL *
PAINTING * DRYWALL PATCHING * LIGHTING * FLOOR TILE * CARPET *
SNOW REMOVAL * PARKING LOT MAINTENANCE * WASTE
MANAGEMENT/RECYCLE * SIGN MAINTENANCE * PEST CONTROL *
MOVING/SET-UP/COORDINATION

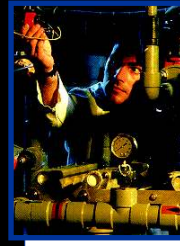
OTHER SERVICES AS NEEDED

CONCLUSION: Facilities management is changing dramatically. No longer do you have only one responsibility. Productivity is the name of the game. The key to success is to maximize your time while you achieve the results your boss expects. Varsity is the right partner for this job. Together we'll be successful.

For further information, please contact
Jim Doles at 1-800-258-0275



pressure washing



HVAC



snow removal



parking lot
maintenance



electrical
& plumbing



landscaping



janitorial



VARSITY