

**UNIFIED INDUSTRIES INCORPORATED**

**MOBIS - October 2002**

**SIN 874-1 – Consulting Services**

**874-2 – Facilitation Services**

**874-4 – Training Services**

SIN 874-1&2	CATEGORY	HOURLY	DAILY
LABOR CATEGORY	LEVEL	RATE	RATE

**WORK PERFORMED AT COMPANY SITE**

SENIOR EXECUTIVE		\$223.40	\$1,787.22
DIRECTOR		\$111.43	\$891.40
PROGRAM MANAGER		\$92.16	\$737.32
PROJECT LEADER		\$67.28	\$538.22
SENIOR TECHNICAL SPECIALIST		\$88.28	\$706.20
SENIOR ANALYST		\$67.09	\$536.72
TECHNICAL SPECIALIST		\$58.36	\$466.92
ANALYST		\$44.91	\$359.26
JUNIOR TECHNICAL SPECIALIST		\$28.43	\$227.47
JUNIOR ANALYST		\$22.72	\$181.79
SECRETARIAL/CLERICAL	LEVEL 3	\$52.03	\$416.25
SECRETARIAL/CLERICAL	LEVEL 2	\$36.20	\$289.62
SECRETARIAL/CLERICAL	LEVEL 1	\$20.32	\$162.57

**WORK PERFORMED AT FIELD SITE**

SENIOR EXECUTIVE		\$185.68	\$1,485.45
DIRECTOR		\$92.60	\$740.81
PROGRAM MANAGER		\$76.60	\$612.77
PROJECT LEADER		\$55.92	\$447.37
SENIOR TECHNICAL SPECIALIST		\$73.37	\$586.98
SENIOR ANALYST		\$55.76	\$446.12
TECHNICAL SPECIALIST		\$48.51	\$388.04
ANALYST		\$37.33	\$298.60
JUNIOR TECHNICAL SPECIALIST		\$23.63	\$189.03
JUNIOR ANALYST		\$18.89	\$151.09
SECRETARIAL/CLERICAL	LEVEL 3	\$43.25	\$346.03
SECRETARIAL/CLERICAL	LEVEL 2	\$30.08	\$240.61
SECRETARIAL/CLERICAL	LEVEL 1	\$16.89	\$135.12

**WORK PERFORMED AT GOVERNMENT SITE**

SENIOR EXECUTIVE		\$170.91	\$1,367.31
DIRECTOR		\$85.24	\$681.91
PROGRAM MANAGER		\$70.51	\$564.10
PROJECT LEADER		\$51.47	\$411.76
SENIOR TECHNICAL SPECIALIST		\$67.55	\$540.38
SENIOR ANALYST		\$51.33	\$410.68
TECHNICAL SPECIALIST		\$44.65	\$357.18
ANALYST		\$34.36	\$274.89
JUNIOR TECHNICAL SPECIALIST		\$21.75	\$173.97
JUNIOR ANALYST		\$17.38	\$139.03
SECRETARIAL/CLERICAL	LEVEL 3	\$39.81	\$318.49
SECRETARIAL/CLERICAL	LEVEL 2	\$27.68	\$221.48
SECRETARIAL/CLERICAL	LEVEL 1	\$15.56	\$124.47

<b>SIN 874-4</b>	<b>DAYS</b>	<b>MAXIMUM PARTICIPANTS</b>	<b>COURSE COST</b>
<b>Principles and Practices of Training and Platform Instruction</b>	<b>2</b>	<b>12</b>	<b>\$3,215.31</b>
<b>Principles and Practices of Training and Platform Instruction</b>	<b>5</b>	<b>12</b>	<b>\$5,358.84</b>
<b>Principles and Practices of Training and Platform Instruction</b>	<b>10</b>	<b>12</b>	<b>\$9,645.91</b>
<b>Procedures for Developing MOBIS Lesson Plans</b>	<b>2</b>	<b>12</b>	<b>\$3,215.31</b>
<b>Procedures for Developing MOBIS Lesson Plans</b>	<b>5</b>	<b>12</b>	<b>\$5,358.84</b>
<b>TQL and Management for Fleet Intermediate Organizations</b>	<b>10</b>	<b>20</b>	<b>\$9,645.91</b>
<b>TQA Principles and Procedures for Ships and Shore Maintenance Facilities</b>	<b>2</b>	<b>20</b>	<b>\$3,215.31</b>
<b>TQA Principles and Procedures for Ships and Shore Maintenance Facilities</b>	<b>5</b>	<b>20</b>	<b>\$5,358.84</b>

**There is no minimum number of participants required for these courses.**

**The above prices exclude all travel, facilities and training site equipment and support.**