# **Corporate Overview**

## Shaping How You Communicate Tomorrow<sup>SM</sup>

Voice, Data, Video, Broadband: Products & Services Built with Integrity

## Converging Technology Will Drive the Success of Your Business

For companies in highly competitive business environments, where market value is increasingly driven by the convergence of technologies and applications, Integrisys Communications Group, Inc. is the answer. Integrisys provides comprehensive, turnkey communication solutions through design and installation

that supports voice, data, video, and broadband communications systems.

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There's little doubt that managing the technology so integral to a global economy is critical to your organization's success. And strong relationships with IT providers have never been more important than they are now. Partners and shareholders alike must have the utmost confidence in their IT partners – after all, they are not only managing one of your most valuable resources and assets – your technology infrastructure – they are also ensuring that it is secure, efficient and can evolve with future technology needs.

## Why Integrisys - Proven Performance, Proven Relationships

Assurance and trust in your IT partners – from suppliers and manufacturers to end-users looking for solutions and relationships they can count on – is important to bottom line value. Integrisys uses a comprehensive approach to your IT challenges, but the proof is in performance and in proven relationships – consider our proof:

- **Over 60 years of combined expertise:** Management has hands-on, technical, sales and management experience in the communications industry and offers unparalleled expertise for companies interested in harnessing the latest, most innovative applications and technologies.
- **Successful partnerships across all sectors and industries:** We have worked with small business and Fortune 100 companies alike; large colleges, universities and smaller, specialized educational institutions; municipalities and hospitals; we have partnered with consultants and cable & broadband providers all successfully. And, we have worked with international companies bringing not only the technology but also experience in labor laws and how to best accomplish IT goals to companies located abroad.
- **Several RCDD designations on staff and a company-mentoring program** that will continue to add this prestigious and highly technical designation to our organization. This is in addition to our ongoing technology, certification and licensing programs.
- A reputation for excellent service and hands-on skill using the most innovative technology solutions while keeping our finger on the pulse of emerging technologies and future solutions for our customers.
- **Partnerships with the best-of-the-best in the industry:** We partner with manufacturers who have built the standards and work with suppliers who can meet the demands of our customers for capacity, speed and mobility.

**Turnkey solutions:** From fiber optic cable to hardware and all other application needs – we can tie the complete system together for you through site assessment and complete engineering services or provide options from our multi-level expertise in any area where you have an IT need. We work with our customers and partners to provide real solutions that are the right fit given the end-customer's objectives, budget and communications challenges.
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turnkey communication solutions through design and installation that supports voice, data, video, and broadband communications systems.

## Our Capabilities - Products and Services Built with Integrity

**Network Services Division** offers backbone and structured communications wiring platforms that meet or exceed industry standards set forth by the Telecommunications Industry Association (TIA), the Institute of Electrical and Electronics Engineers (IEEE) and the Building Industry Consulting Service International (BICSI), among others. Our Network Services Division provides all hardware, cabling, installation and servicing for data and network applications and infrastructures, security surveillance and control systems, telephony and more.

**Solutions:** If your enterprise is seeking total connectivity within and/or between buildings. If you have new construction or buildings undergoing renovations that need enhanced or expanded communication and/or security system, Integrisys can install and service – even remove old systems – while ensuring that throughout the operation your communication system never goes down. The same is true if you need access to the Internet via modem, cable company or for a newly deployed data network or platform.

**Broadband Services Division** installs and supports broadband infrastructures for services such as high-speed data (HSD), compressed digital services and telephone over cable television, for cable television companies and providers.

**Solutions:** If you install cable systems for digital cable television, high-speed Internet and telephony services in residences and businesses. Or you are seeking a partner who can assist in rebuilding an existing cable system to add capacity – Integrisys is your answer.

**The Engineering Services Division** focuses on designing and engineering products and services based on new and emerging technologies to support the changing communication needs of enterprises. This division also provides technical support to municipalities, schools, college campuses and universities. Our Engineering Services Division offers Site Survey and Assessment, Design and Planning, and Project Management.

**Solutions:** If you need design, engineering and operational support; including installation, activation, testing and certification per FCC guidelines for private cable TV plants. We can configure and build security systems, data and network infrastructures to support it. Connect on-site and off-site users to WANs, VPNs and more.

## Integrisys also believes trust must be earned and is *critical* to the IT relationship.

"Technology has become critical to achieving business goals and objectives. As a result the nature of relationships among companies and their customers, suppliers and business partners and competitors is changing.

Trust among key business partners, stakeholders and consumers are critical in today's and tomorrow's connected economy.

#### Trust issues include:

- Protection of consumer privacy
- Reliability of systems
- Neutrality of e-marketplaces
- Confidentially of transaction information
- Integrity of business process "

Computerworld, 1/11/02 Building Trust & Managing IT Risk in a Connected Economy

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## Integrisys Gives Today's Businesses and Organizations Forward-Thinking, Adaptable Solutions Based on...

- ... leading edge technology and real-world experience in today's communication applications.
- ... expertise in emerging technologies/applications; voice and video over IP (Internet Protocol), teleconferencing, and more.
- ... proven, optimum performance and reliability.
- ... products and services built with Integrity.

## Shaping How You Communicate Tomorrow<sup>SM</sup>

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