

CORPORATE PROFILE

Telamon Corporation is your outsourcing partner providing turnkey solutions and comprehensive support to Carriers, OEMs and Enterprises since 1985. We are ISO 9001:2000/TL 9000 3.0 Certified in Quality, and a certified Minority Business Enterprise, employing over 400 people in six strategic locations across the U.S. and in Asia. In 2004, our revenue is around \$200 million.

We specialize in:

- *Engineering, Furnish, Installation, & Test & Turn-up*
- *Customer Relationship Management & Fulfillment*
- *Custom Assembly & Material Management*
- *Broadband Management Services*
- *Reverse Logistic Services & Handset Repair*



National Headquarters in Carmel, Indiana

MISSION STATEMENT

Our mission statement is focused on your needs:

- Increase your revenue
- Reduce your costs
- Get rid of your headaches

Our method of meeting these needs is through our core values and concept of "H2S2" — Honesty, Harmony, Speed, and Simplicity.

SIX STRATEGIC OPERATION LOCATIONS ACROSS THE U.S AND IN ASIA

Carmel, Indiana	130,000 sq. ft.
Chino, California	35,000 sq. ft.
Levittown, Pennsylvania	47,000 sq. ft.
Aurora, Illinois	18,000 sq. ft.
Conway, Arkansas	3,000 sq. ft.
Shanghai, CHINA	15,000 sq. ft.

TELAMON'S AWARDS (PARTIAL LIST)

- 2004 & 2005 SBC Supplier Award
- 2003 Minority Business Leadership Award from NMSDC
- 2001 American Business Ethics Award — Mid-sized Company by Society of Financial Service Professionals
- Asian American Supplier Award 2001 by USPAACC
- National Minority Supplier of the Year 2000 by NMSDC
- Indiana Regional Supplier of the Year 2000 by IRMSDC
- Minority Business News Excellent Supplier Award, 2000
- SBC Bronze & Silver Supplier Awards since 1997
- Inc. Magazine's INC 500: America's Fastest Growing Private Companies -- 1991-1996
- Verizon Supplier Excellence Award, 1999

PRIMARY PARTNERS

AFC	Motorola
AT&T	Nortel Networks
AT&T Wireless	Owens Corning
Bell South	Pepsi Cola
CIDCO	Qwest
Cincinnati Bell	Roche Diagnostics
Cisco	SBC
Cox Cable	Siemens
CTDI	Sprint
Emerson	Tellabs
Marconi	Time Warner
McLeod USA	Verizon

Telamon Corporation

Customer Relationship Management & Fulfillment

Telamon provides customer care and fulfillment solutions to end users on behalf of our clients, handling customer interactions to support the entire customer life cycle from the purchasing decision to customer service or technical support inquiries. Our Contact Center is tightly integrated with our fulfillment and reverse logistics management services, and provides our customers a cohesive full spectrum of back office capabilities.



Contact Center

Engineering, Furnish, Installation, Test & Turn-Up

Telamon provides Engineering, Installation, Test and Turn up for both wireline and wireless equipment, including DC power systems. We have installed Siemens, Alcatel, Cisco, Marconi, Tellabs, as well as other types of telephone equipment. In addition, we are an authorized installation company for AT&T, SBC, Verizon, US Lec, and US Cellular.

To maintain our quality record and customer satisfaction, Telamon is continually developing top quality installation teams to support our evolving customer needs.



Digital Cross Connect System

Broadband Management Services

Telamon assists Fortune 1000 companies in deploying high-speed Internet and VPN services to their remote workforce by offering a turnkey program that implements and supports a full broadband deployment in a national footprint, across multiple platforms. Please visit our Broadband Management Website at:

<http://www.ibuybroadband.com>

Custom Assembly & Material Management

Telamon provides engineering and assembly services in customizing telecommunication configurations and integrating electronic components for racks, bays and structures according to customer's specific requirements. Examples are CO and RT bays, indoor and outdoor cabinets, and concrete structures such as CUE, CEV and pads. Trained technicians follow comprehensive design documentation, industry's common practices as well as customer's engineering practices in completing the assembly.



Large Structure Assembly

Reverse Logistic Services & Handset Repair

Telamon provides efficient and reliable wireless handset reverse logistics solution to wireless carriers, OEMs, resellers, and insurance providers—handling the challenges of their Consolidation, Pre- and Post Exchange-by-Mail, and Like-For-Like Exchange programs. Because of our strategic U.S. locations combined with China's low-cost and large talent pool, Telamon offers repair and refurbishment services at least 25% below other U.S. service providers.



Trained technicians in our facility in China.



Material Management