

Alternative Telecom Solutions

Providing Old Fashion Service
In a High Tech World



Cell Site Equipment

RF Frames
Repeaters
Transceivers
Power Supplies
Power Amplifiers
Antennas
Duplexers

Switching & Data Equipment

Trunk Cards
Processor Cards
Memory Cards
Modems & Routers

Manufacturers Represented

*ADC-XEL

Sample Wireless Products

Power Rectifiers & Converters
Circuit Packs
Lucent 2MM Cabinets
Nortel 800 DR & CE Frames
Lucent Transport Product
Cross Connect Cabinets
Ericsson Magazines
ADC/Kentrox CSUs
Tellabs T-Coders
Fuse & Alarm Panels
Nortel Radio Equipment
Lucent Radio Equipment
Western Mux-Lynx Radios
Custom Manufacturing

*With over 20 years of experience in the Telecom Sector, the relationships that have been established with major carriers and equipment providers, are available to you. Alternative Telecom Solutions (ATS) is a telecom product and service provider, who has access to millions of dollars of new, refurbished and reused inventories. Equipment inventories from virtually every Telecom manufacturer are available.

Quality

ATS has agreements with many of the industry leaders in testing and refurbishing of Telecom equipment. We utilize these relationships to get our product tested by the company that is best suited for the job. Testing by TL9000 companies, in ISO certified locations, assures quality in everything we ship.

Warranty

ATS is so confident with the quality of our product, that we offer an unconditional 3 year warranty on all refurbished and reused equipment sold.

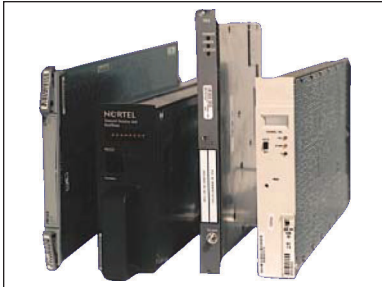
Give us an Opportunity to Earn your Business!

Telephone: 707-258-5558

Fax: 258-0712

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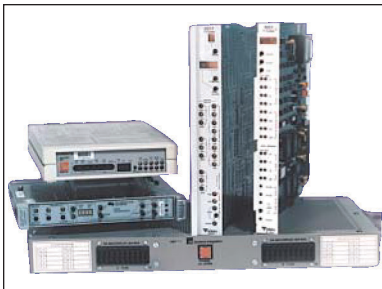
Power Rectifiers and Converters



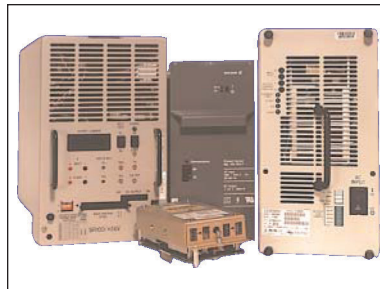
DSX 3/4 Panels



Data Modems and Routers



ADC/Kentrox CSU, Tellabs
T-coder, ADC Fuse & Alarm Panel



Motorola, Nortel, Ericsson & Lucent
Analog/Digital Radio Equipment



Western Multiplex - Lynx
Microwave Radio

Offering Experience & Quality Products

We have over 20 years experience in the telecommunications equipment business! We have relationships with many of the large carriers throughout the nation, as well as the smaller, independent companies. We also have agreements in place with manufacturers, distributors and other companies that are focused on access equipment.

There is quality product out there, and we know where to get it! In addition to the equipment sources mentioned above, we participate in auctions, bankruptcy courts and equipment bids. Much of this equipment is new, and sealed in the manufacturer's original box!

In addition to our sources for equipment, ATS has hand-selected companies to provide their testing, repair and refurbish services to the product we distribute. We are so confident in the quality of the product we distribute, that ATS offers an unconditional 3-year warranty on all products we sell!

Providing, "Old Fashion Customer Service!"

We simply work hard for our customers....with their interests in mind! We are a small family-owned business, and we understand how important the customer is to our success! Old Fashion Service means many things to people, but most of us have a "vision," in mind of what it means. Our vision is of the old fashion "Service Station." Remember when the attendants always cleaned your windows and checked under the hood, when you went in for gas? They put in the extra effort, not because they wanted to sell something, but because they were glad you came into their station and they wanted to make you happy, so you came back again. That's our attitude and the type of service we offer! It's not a slogan with us, it's the way we do business! We're honest, friendly and go the extra mile so that you'll come back again and again!

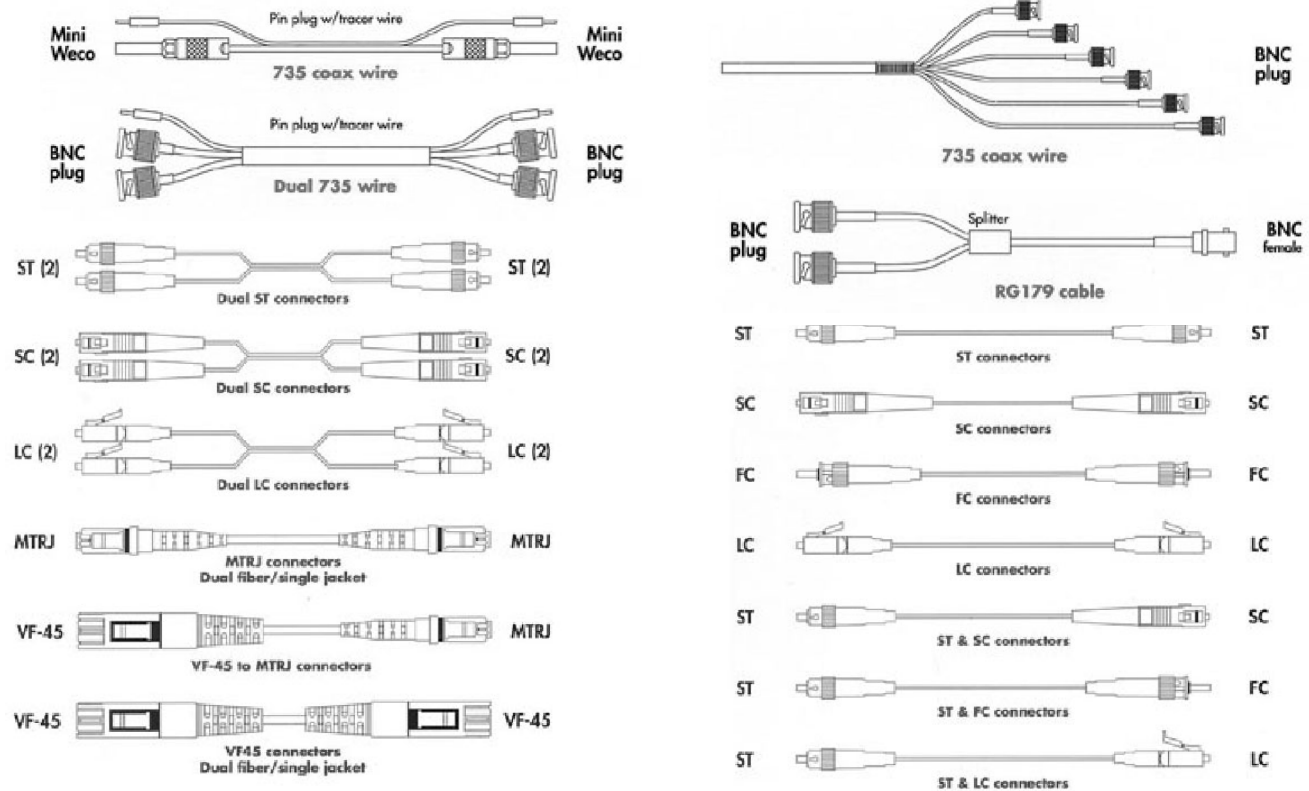
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Custom Made Products

Cable Assemblies



We can make just about any cable assembly, used in the cellular world! Most custom assemblies are manufactured and shipped within 24 hours!

Manufacturing



Custom brackets made to your provided specifications and material needs.



Custom panels: various colors, smoked glass covers and other options available.

Custom made brackets, fuse panels, ground bars and more. These products can be private labeled for Verizon Wireless.