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Know Inflow

Inflow is a leading provider of facilities-based information technology outsourcing solutions for companies utilizing the Internet to manage mission critical business and network applications. Founded in September 1997, Inflow leverages expertise in application, network and datacenter management to deliver the most reliable, scalable, manageable and cost-effective outsourcing solutions available. Each Inflow facility is staffed with an experienced IT team dedicated to providing world-class customer service and on demand technical expertise 24 hours a day, seven days a week.

Inflow Key Facts

- More than 680 customers
- 13 Internet Datacenters
- 125 Gbps of Internet bandwidth under management
- 500,000 sq. ft. of geographically dispersed datacenter space
- 120 certified operators and engineers
- 2001 revenue: \$48.0 million

Recent Accomplishments

- In June 2002, Inflow obtains \$35 million in financing led by established venture capital firms Telecom Partners, Centennial Ventures and Meritage Private Equity Funds.
- Inflow celebrates its 5-year anniversary. Continued growth and operational excellence are the keys to Inflow's success.
- Inflow announces new NOC Co-Sourcing services, providing companies with an alternative to staffing full-time, evening and weekend support in managing critical applications and infrastructure. Inflow manages multiple customer/partner data centers using its proprietary tool set.
- Inflow announces positive EBITDA for its IDC operations in July 2002. Estimates company to be cash flow positive by mid-2003.
- Inflow launches complete set of business continuance solutions for companies with critical client server and web-based business systems.

Products and Services Overview

Inflow's services are packaged in three value-added solution sets: 1) Application Hosting and Management (AHM), 2) Business Continuance and Disaster Recovery (BC), and 3) Enterprise Datacenter Management (EDM). Each of these solution sets is packaged with products and services from our services set of managed network and hosting services.

Application Hosting Services

- Technology Consulting
- Network & Systems Development
- IT Operations Development
- Business Process Documentation
- Intelligent Routing (IR)
- Application Management
- Infrastructure Management
- Managed Security Services
- Internet Access
- Equipment
- LAN/WAN Management
- Hosting & Colocation

Business Continuance Services

- Local Server Load Balancing
- Global Systems Load Balancing
- Content Delivery & Streaming
- Managed Data Storage & Replication

Enterprise Datacenter Management (EDM)

- Datacenter Development
- Operational Support System Management (FlowTrack™)
- Remote or Onsite Datacenter Management

Why Inflow?

- Best Customer Service in the Industry:
 - 94% of Inflow's customers would refer Inflow to a peer
 - 9.2 out of 10 for overall customer satisfaction [Inflow links its company bonus directly to satisfaction survey results]
- Local Service, National Support:
 - ISO qualified recovery processes are embedded in Inflow's proprietary FlowTrack™ knowledgebase
 - Local technical staff that knows your business and is available 24 hrs./day, 7 days/week
- Financial Stability:
 - IDC operations are EBITDA positive
 - 25% ahead of revenue plan for 2002
- Focus on Proven Processes and Systems:
 - Data center management is all Inflow does
 - Flexible delivery options to meet customer needs

IDC Locations

ATLANTA, GA
404.898.9118

AUSTIN, TX
512.531.5400

DENVER, CO
720.932.5800

MINNEAPOLIS, MN
612.656.3800

NASHVILLE, TN
615.565.1000

PHILADELPHIA, PA
267.321.2200

PHOENIX, AZ
602.340.8220

PITTSBURGH, PA
412.594.2000

PORTLAND, OR
503.553.7800

RALEIGH, NC
919.287.1100

SAN DIEGO, CA
858.812.5300

ST. LOUIS, MO
314.754.0400

Technology Partners

- Akamai Technologies
- Cable & Wireless
- Hewlett-Packard
- Micromuse
- Alteon WebSystems, Inc.
- Check Point Software
- IBM
- Nokia
- AT&T
- Cisco Systems
- Mercury Interactive
- UUNET

Solid Financial Backing

- Meritage Private Equity Funds
- Telecom Partners
- Centennial Ventures
- Spire Capital
- Stolberg Partners
- Halyard Capital Fund
- Cornerstone Equity Investors
- PNC Equity
- General Electric Capital Corporation
- Wachovia Capital Partners
- DLJ Merchant Banking
- BancBoston Capital
- JP Morgan/Chase
- Hexagon Investments
- Citizens Capital
- The Carlyle Group

Consolidated Balance Sheet

(\$ THOUSANDS)

	12/31/99	12/31/00	12/31/01	Q3 2002
CASH	965	61,923	25,494	26,100
TOTAL ASSETS	72,882	213,524	170,390	106,800
LONG-TERM DEBT	0	1,355	22,342	14,498

Worldwide Headquarters

InFlow Group, Inc.

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Senior Management Team

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Joel Daly, COO

Mark Hughes, CFO

Jim McHose, Executive VP, Corporate Development

Pete Khanna, Executive VP, Sales & Operations

Debra O'Connor, General Counsel

Kristine Ruark, Director, Human Resources

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