



## NEWS RELEASE

**FOR RELEASE:** Immediately

**Contact:**

Jay Reed, Silas Technologies, (336) 748-5604, jay.reed@silastechnologies.com  
Daniel Antonellis, Lois Paul & Partners, (781) 782-5791, daniel\_antonellis@lpp.com  
Todd Hartung, Promark Technology, (800) 634-0255, toddh@promarktech.com

### **Silas Technologies announces Silas Reveille application management solutions now available on GSA Schedule GS-35F-4342D**

*Leader in application monitoring and management software leverages Promark Technology partnership to create government channel for multiple Silas Reveille solutions*

**WINSTON-SALEM, N.C., June 13, 2003** – Silas Technologies Inc. today announced that Silas Reveille starter edition, Silas Reveille enterprise edition, Silas Reveille for *Kodak* Capture Software and Silas Reveille for *Kodak* i9600 Series and Document Archive Writers are available immediately on the General Services Administration (GSA) Schedule GS-35F-4342D held by Promark Technology, a wholly owned subsidiary of United Strategies Inc. The addition of these products to the GSA Schedule will enable Silas Technologies to deliver its award-winning application and content management solutions to various government agencies.

Silas Technologies is leveraging its product listing in the GSA Schedule and its partnership with Promark Technology, a leading high-end computer distributor, to reach numerous government agencies that have requested or require application and content management solutions for their critical applications and systems. GSA provides products and services to federal customers and manages the largest, most diverse federal marketplace in the world, bringing hundreds of thousands of federal customers together with more than 9,000 contractors.

“Silas Reveille enables customers to optimize their technology investments and proactively monitor the health of their applications, measure service levels and quickly manage application failures,” said Christopher K. Edden, Senior Vice President of Operations, Silas Technologies. “Like other organizations, government agencies are badly in need of solutions that can rapidly optimize technology investments and provide operational metrics in real time or near-real time. Now that Silas Reveille application and content management solutions are available on the GSA Schedule, we can service the government market and provide products to agencies that are in search of the most powerful application management solutions available.”

Silas Reveille is unique because it monitors both mission-critical and supporting infrastructure applications through a single, easy-to-use product. In addition to monitoring all components (servers, connections, repositories, etc.) of complex applications, Silas Reveille also evaluates the operational behavior of applications, which directly impacts customer service quality.

Silas Reveille is the only product that monitors applications from an end-to-end operational view, installs in hours and helps organizations achieve a positive financial impact within days. Silas Reveille provides Records Management, Operations and IT executives with real-time information and metrics that help ensure systems are running at optimum levels and delivering the maximum return on investment. Silas

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Reveille generates information that can be used for in-depth analysis, reporting and historical trends concerning the health of applications and the resources that support them.

Both Silas Reveille starter edition, which includes one application monitor, and the standard Silas Reveille enterprise edition have been made available on the GSA Schedule.

Also on the GSA Schedule are Silas Reveille for *Kodak* Capture Software and Silas Reveille for *Kodak* i9600 Series and Document Archive Writers, which are part of the family of Silas Reveille for Content Management solutions that proactively isolate and evaluate problems that affect the quality of content management application services, as well as provide detailed capture and archive metrics reporting at the device, operator, department or enterprise levels.

“Silas Technologies has strong capabilities in the application and content management areas,” said Todd Hartung, Vice President of Marketing, Promark Technology. “We are excited about the opportunity to provide resellers and their government customers with Silas Reveille solutions for proactively monitoring critical applications, while also helping them gain a business perspective on their technology investments.”

#### **About Promark Technology**

Promark is a premier value added distributors in the U.S. and distributes high-end computer peripheral products and portable and rack mountable computers; selling to value added resellers (VARs), System Integrators and OEMs. Promark focuses on Document Imaging and Mass Storage products and solutions. Promark supports its distribution channel by offering sales and technical training, trade show and seminar support, leads, and demo equipment. Promark also supports its channel with its two-tier GSA Federal Supply Schedule contract, which enables Promark to authorize its resellers to sell GSA Schedule products directly to the government. [www.promarktech.com](http://www.promarktech.com).

#### **About Silas Technologies**

Silas Technologies, Inc. ([www.silastechnologies.com](http://www.silastechnologies.com)) applies the right experience in operations, technology and business process to deliver software and solutions that yield immediate value from new and existing customer technologies. Silas Technologies™ Business Process Consulting and Silas Reveille™ ([www.silasreveille.com](http://www.silasreveille.com)) improve business efficiency, maximize resources and drive expense reductions, because we leverage our experience to understand how our customers want to run their business. Silas Technologies further advances the increasingly vital link between Business and Operations by helping companies present critical data the way they want it, need it and measure it.

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